

## CHECKLIST #2

# Questions to Ask Real Estate Agents' References

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You should check three to six real estate agent's references— more if necessary. If you're buying a house, be sure that some of the references are from clients who have been in their homes for over a year.

1. Did your agent take the time to understand your needs and budget?

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2. Did you receive appropriate listings?

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3. How many houses did your agent show you?

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4. Did your agent ever tell you you "could do better" or recommend you avoid a house after a showing?

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5. Did your agent ever pressure you to buy a house that you weren't certain of?

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6. Did you feel your agent was honest and trustworthy?

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